

# Global IPO Market 2Q 2016 Quarterly Review

#### June 28, 2016

# Global IPOs Pick Up, Hit by Quarter-end Brexit Turmoil

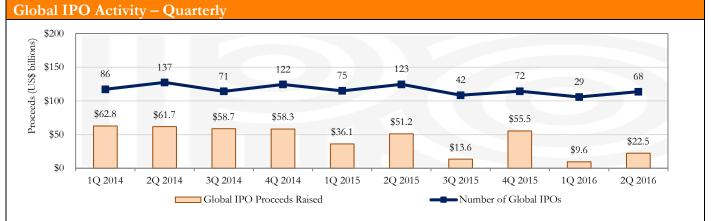
Global IPO activity experienced a modest recovery from the first quarter of 2016, with issuance totaling \$22.5 billion in the 2Q16, more than double the 1Q16 total but a 56% drop year-over-year. Investors continued to be cautious as they weighed uncertainties over possible US interest rate hikes, the Brexit vote and China's slowing economy. Despite European IPOs taking a quarter-end battering following Britain's unexpected decision to leave the EU, overall IPO returns stayed positive at 7.9%, excluding high-flying China A-shares. Europe took the IPO crown from Asia Pacific, raising \$10.6 billion, or 47% of total proceeds, as poor returns derailed the normally active Hong Kong market. Notably, IPO activity picked up in New York after a 1Q shutdown as a wider range of companies accepted lower valuations and braved the markets to raise \$4.7 billion. As global markets now reel from the Brexit vote, we expect a pause in the tentative IPO market recovery. However, a number of large deals wait in the wings, and the solid performance of IPOs to date should encourage companies anxious for liquidity step forward.

## Key Takeaways:

- Europe shines as market uncertainty continues to weigh on global issuance
- Spin-offs and European privatizations dominate largest IPOs
- Global IPO performance propped up by strong Asia Pacific and US returns
- Top performing sectors ex-China were Health Care and Technology
- China A-shares continue to outperform, propelled by government-controlled valuations
- International IPO Index underperforms in the 2Q16

Global IPO Activity – Quarterly								
	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	ΔΥοΥ		
Proceeds Raised (US\$)	\$51.2B	\$13.6B	\$55.5B	\$9.6B	\$22.5B	-56.0%		
Number of Deals	123	42	72	29	68	-44.7%		
Median Deal Size (US\$)	\$215mm	\$217mm	\$344mm	\$178mm	\$182mm	-15.5%		

Source: Renaissance Capital. Global statistics include IPOs with a deal size of at least \$100 million and exclude closed-end funds and SPACs. Data as of June 27, 2016.



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### Europe shines as market uncertainty continues to weigh on global issuance

Europe dominated in the 2Q16, representing 49% of proceeds and taking the crown from Asia Pacific, where the normally active Hong Kong market was dampened by poor IPO returns. Only two Hong Kong IPOs raised more than \$100 million in the 2Q16, both of which now trade below issue price. European deals were dominated by privatizations and spin-offs, including Danish owned offshore wind power utility DONG Energy (\$2.6 billion), Netherlands state-owned insurance group ASR Nederland (\$1.2 billion) and Dutch lighting business spin-off Philips Lighting (\$842 million). Notably, activity in North America picked up significantly from the first quarter as companies accepted valuation discounts in exchange for needed liquidity.

Regional Breakdown – (US\$ Billions)									
		2Q 2015			1Q 2016			2Q 2016	
Region	#	\$	% of \$	#	\$	% of \$	#	\$	% of \$
Asia Pacific	41	\$23.7	46.3%	14	\$5.2	53.6%	26	\$6.9	30.8%
Europe	35	\$13.7	26.8%	10	\$3.5	36.4%	25	\$10.6	47.3%
Latin America	4	\$1.4	2.7%	1	\$0.1	1.1%	0	\$0.0	0.0%
Middle East and Africa	5	\$1.5	2.8%	2	\$0.6	6.2%	2	\$0.3	1.2%
North America	38	\$10.9	21.3%	2	\$0.3	2.7%	15	\$4.7	20.7%

Source: Renaissance Capital. Global statistics include IPOs with a deal size of at least \$100 million and exclude closed-end funds and SPACs. Data as of June 27, 2016.

Exchange Breakdown – (US\$ Billions)										
	2Q 2015				1Q 2016			2Q 2016		
Exchange	#	\$	% of \$	#	\$	% of \$	#	\$	% of \$	
NYSE	20	\$7.8	15.2%	0	\$0.0	0.0%	9	\$3.5	15.3%	
OMX Copenhagen	0	\$0.0	0.0%	1	\$0.5	5.6%	1	\$2.6	11.6%	
Euronext/Amsterdam	0	\$0.0	0.0%	0	\$0.0	0.0%	4	\$2.6	11.5%	
Bolsa de Madrid	3	\$3.7	7.2%	0	\$0.0	0.0%	3	\$1.5	6.5%	
Hong Kong Exchange	10	\$9.7	18.9%	5	\$3.2	33.7%	2	\$1.3	5.7%	
Australian Exchange	4	\$1.4	2.7%	0	\$0.0	0.0%	4	\$1.2	5.3%	
NASDAQ	16	\$2.9	5.8%	2	\$0.3	2.7%	5	\$1.0	4.2%	
Shanghai Stock Exchange	16	\$9.5	18.7%	4	\$0.5	5.2%	4	\$0.9	4.1%	
Tokyo Stock Exchange	0	\$0.0	0.0%	1	\$0.9	9.3%	3	\$0.8	3.7%	
Singapore Exchange	0	\$0.0	0.0%	0	\$0.0	0.0%	2	\$0.8	3.6%	

Source: Renaissance Capital. Global statistics include IPOs with a deal size of at least \$100 million and exclude closed-end funds and SPACs. Data as of June 27, 2016.



### Spin-offs and European privatizations dominate largest IPOs

Spin-offs and European privatizations dominated IPO activity in the second quarter, including the quarter's four largest IPOs. The financial sector was once again the highest grossing, representing 30% of total proceeds, thanks to large issuances from Netherlands state-owned insurance group ASR Nederland (\$1.2 billion), MGM Resorts-backed gaming property REIT MGM Growth Properties (\$1.1 billion) and GE Capital's Czech Republic operations MONETA Money Bank (\$750 million). Boosted by US Foods Holdings (\$1 billion) and Parques Reunidos (\$680 million), the consumer sector had the second highest proceeds level in 2Q16 and accounted for 25% of global proceeds. However, bigger was not better as the world's 10 largest IPOs averaged a lackluster -0.9% return, well below the 2Q16 average of 39% (6.6% ex-China).

Proceeds by Sector – (US\$ Billions)										
	2Q 2015				1Q 2016			2Q 2016		
Sector	#	\$	% of \$	#	\$	% of \$	#	\$	% of \$	
Financial	22	\$16.6	32.4%	9	\$5.5	56.8%	19	\$6.7	29.7%	
Consumer	15	\$4.1	7.9%	4	\$0.9	9.2%	16	\$5.6	24.8%	
Capital Goods	11	\$5.2	10.2%	4	\$0.7	7.8%	11	\$2.8	12.5%	
Utilities	4	\$1.2	2.3%	0	\$0.0	0.0%	2	\$2.8	12.3%	
Technology	11	\$3.6	7.0%	2	\$0.2	2.5%	5	\$1.3	5.9%	
Transportation	8	\$2.9	5.7%	0	\$0.0	0.0%	1	\$1.1	5.0%	
Business Services	6	\$2.8	5.4%	3	\$0.5	4.8%	6	\$1.0	4.7%	
Health Care	24	\$4.9	9.5%	3	\$0.7	7.6%	4	\$0.5	2.3%	
Energy	12	\$4.7	9.2%	1	\$0.3	3.0%	2	\$0.4	1.7%	
Materials	7	\$1.7	3.2%	1	\$0.2	1.9%	1	\$0.1	0.7%	
Communications	3	\$3.6	7.0%	2	\$0.6	6.5%	1	\$0.1	0.6%	

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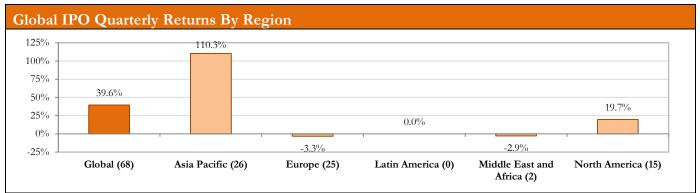
Largest Global IPOs – 2Q 2016							
Company	Ticker	Exchange	Offer Date	Deal Size (\$ mm)	Industry	Return from IPO	
DONG Energy	DENERG.DC	OMX Nordic Copenhagen	9-Jun	\$2,605	Utilities	0.4%	
ASR Nederland	ASRNL.NA	Euronext/Amsterdam	9-Jun	\$1,157	Financial	-6.4%	
BOC Aviation	2588.HK	Hong Kong Exchange	25-May	\$1,126	Transportation	-7.0%	
MGM Growth Properties	MGP	NYSE	19-Apr	\$1,050	Financial	17.4%	
US Foods Holding	USFD	NYSE	25-May	\$1,022	Consumer	3.1%	
Philips Lighting	LIGHT.NA	Euronext/Amsterdam	26-May	\$843	Technology	3.1%	
MONETA Money Bank	MONET.CP	Prague Stock Exchange	5-May	\$749	Financial	2.2%	
Reliance Worldwide	RWC.AU	Australian Exchange	28-Apr	\$701	Capital Goods	23.6%	
Parques Reunidos	PQR.SM	Bolsa de Madrid	28-Apr	\$681	Consumer	-17.7%	
Telepizza	TPZ.SM	Bolsa de Madrid	25-Apr	\$617	Consumer	-27.6%	

Source: Renaissance Capital. Global statistics include IPOs with a deal size of at least \$100 million and exclude closed-end funds and SPACs. Returns as of June 27, 2016.



### Global IPO performance propped up by strong Asia and US returns

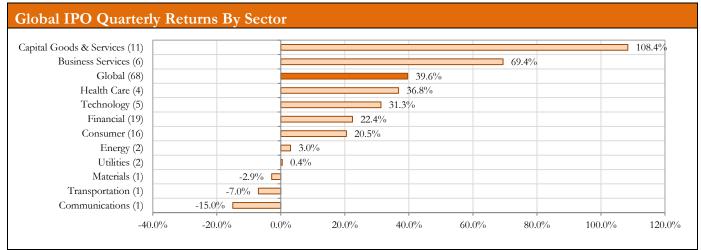
Despite a still dampened level of issuance, IPO returns were surprisingly strong in the 2Q16, up 40% on average. Excluding China Ashares, which averaged a government aided 330% return, global IPOs posted a 7.9% average return. Even without A-shares, Asia Pacific led the pack with a 16% average return thanks to well-received Indian (Ujjivan Financial and Parag Milk Foods) and Korean (ST Pharma) deals. US IPOs had a strong showing, averaging a 16% return, led by communications API provider Twilio (TWLO; +84%) and optical networking company Acacia Communications (ACIA; +44%). While great in number, IPOs from Europe averaged a -3% return due to underperforming Spanish and Italian listings and, more broadly, repercussions from the unexpected Brexit vote.



Source: Renaissance Capital. Global statistics include IPOs with a deal size of at least \$100 million and exclude closed-end funds and SPACs. Returns as of June 27, 2016.

#### Top performing sectors ex-China were Health Care and Technology

Most sectors produced positive returns for the quarter, led by the Capital Goods and Business Services sectors, which generated average returns of 108% and 69%, respectively, due to a heavy presence of high flying A-share listings. These outsized returns were boosted by plastic machinery producer Hangzhou Zhongya Machinery (300512.CH; +384%) and infrared imaging device manufacturer Hubei Jiuzhiyang Infrared System (300516.CH; +501%). Excluding A-shares, the top performing sectors were Health Care at 37% and Technology at 31%, helped by several strong venture-backed listings.



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#### A-share companies continue to outperform, propelled by government-controlled valuations

Once again, China A-share IPOs outperformed, thanks to artificially low valuations mandated by the government. The top ten best performing global IPOs this quarter were headed by the five China A-share IPOs. The United States was the next best represented country, accounting for four of the ten best performers this quarter.

Mainly due to the Brexit sell-off, 41% of 2Q16 IPOs now trade below their IPO prices. Among the worst performers were Spanish pizza chain Telepizza (TPZ.SM; -28%), Hong Kong electric scooter manufacturer Yadea Group (1585.HK; -27%) and Italian commercial REIT Coima Res (CRSE.IM; -22%).

Best Performing Global IPOs – 2Q 2016							
Company	Ticker	Exchange	Offer Date	Deal Size (\$ mm)	Industry	Return from IPO	
Hubei Jiuzhiyang Infrared	300516.CH	Shenzhen Stock Exchange	20-May	\$103	Capital Goods	501.4%	
CNEC	601611.CH	Shanghai Stock Exchange	23-May	\$278	Business Services	398.3%	
Hangzhou Zhongya	300512.CH	Shenzhen Stock Exchange	6-May	\$108	Capital Goods	384.4%	
First Capital Securities	002797.CH	Shenzhen Stock Exchange	27-Apr	\$359	Financial	256.5%	
Shanghai Flyco Electrical	603868.CH	Shanghai Stock Exchange	1-Apr	\$121	Consumer	231.4%	
Chongqing Sokon Industrial	601127.CH	Shanghai Stock Exchange	13-Jun	\$126	Capital Goods	208.8%	
Twilio	TWLO	NYSE	22-Jun	\$150	Technology	83.9%	
Ujjivan Financial	UJJIVAN.IN	NSE of India	3-May	\$133	Financial	80.4%	
SiteOne Landscape Supply	SITE	NYSE	11-May	\$210	Consumer	57.4%	
Equitas Holdings	EQUITAS.IN	NSE of India	7-Apr	\$219	Financial	56.5%	

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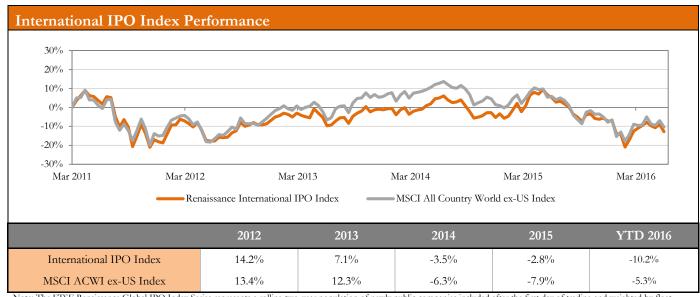
Worst Performing Global IPOs – 2Q 2016						
Company	Ticker	Exchange	Offer Date	Deal Size (\$ mm)	Industry	Return from IPO
Telepizza	TPZ.SM	Bolsa de Madrid	25-Apr	\$617	Consumer	-27.6%
Yadea Group	1585.HK	Hong Kong Exchange	13-May	\$166	Capital Goods	-27.3%
Coima Res	CRES.IM	Borsa Italiana	11-May	\$244	Financial	-22.4%
Forterra	FORT.LN	LSE Main	21-Apr	\$182	Capital Goods	-20.7%
Global Dominion Access	DOM.SM	Bolsa de Madrid	26-Apr	\$170	<b>Business Services</b>	-20.1%
Parques Reunidos	PQR.SM	Bolsa de Madrid	28-Apr	\$681	Consumer	-17.7%
Time Out Group	TMO.LN	AIM	9-Jun	\$130	Communications	-15.0%
Resurs Holding	RESURS.SS	OMX Stockholm	29-Apr	\$445	Financial	-14.4%
Star Asia Investment	3468.JP	Tokyo Stock Exchange	11-Apr	\$218	Financial	-13.3%
Motorpoint Group	MOTR.LN	LSE Main	13-May	\$143	Consumer	-13.0%

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### International IPO Index underperforms in the 2Q16

The <u>Renaissance International IPO Index (IPOXUS)</u>, the underlying index for the <u>Renaissance International IPO ETF (NYSE Ticker:</u> <u>IPOS</u>), underperformed international equity benchmarks with a -8.1% quarterly return compared to the MSCI ACWI ex-US Index's -4.3% loss. The Financial and Health Care sectors were the index's weakest sectors. Notable detractors included mid-sized Chinese brokerage firm Huatai Securities (6886.HK; -13.9%), ING's European insurance unit NN Group (NN.NA; -5.3%), and leading Chinese biotech with drugs for anemia and low blood platelets 3SBio (1530.HK; -33.4%).



Note: The FTSE Renaissance Global IPO Index Series represents a rolling two-year population of newly public companies included after the first day of trading and weighted by float adjusted market cap. Returns as of June 27, 2016.

#### Large IPO candidates continue to wait in the wings

While the unexpected Brexit vote may result in a slower start for 2H16 IPO activity, the IPO pipeline remains robust and positive returns for IPOs year-to-date should encourage some larger candidates to step out of the wings. With mainland China continuing to delay IPO reforms and listings, Hong Kong should benefit from a steady stream of mainland companies looking to raise capital, including state-backed Postal Savings Bank of China. Other notable deals in the pipeline include Korea's Hotel Lotte, which was delayed from the 2Q16 due to a bribery probe, Telefonica's infrastructure unit Telxius and Italian owned air traffic controller Enav.

Company	Business	Exchange	Est. Deal Size (\$ mm)
PSBC	Lending arm of state-owned postal service China Post Group.	Hong Kong	\$8,000
Hotel Lotte	South Korean hotel arm of Japanese conglomerate Lotte Group.	Korea	\$5,000
Telxius	Tower and submarine cable unit of Spanish telecom Telefonica.	Madrid	\$5,000
Samsung BioLogics	Drug manufacturing arm of Samsung Group.	Korea	\$2,600
Enav	State-owned Italian air traffic controller	Italy	\$1,400
Line Corp	Leading Japanese mobile messaging application.	NYSE/Tokyo	\$1,000
Doosan Bobcat	Parent of US construction machinery maker Bobcat.	Korea	\$1,000

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